

PRESS RELEASE

SAL Heavy Lift, Spain opens its doors

Hamburg, 1 April 2019

SAL Heavy Lift and Davila Group come together to establish SAL Heavy Lift, Spain.

SAL Heavy Lift GmbH is proud to announce that together with its Spanish business partner Grupo Davila (Davila Group), a new entity has been formed to represent SAL in the Spanish market.

As of 1st of April 2019, SAL Heavy Lift, Spain will open its doors to Spanish clients.

In charge will be Sr. Carlos Claramunt Lebrón – a familiar name to many, who brings 15 years of commercial and technical experience in the maritime industry to the role.

Eduardo Davila, President of Davila Group, says: *“I am honored to have SAL as a close business partner and to be able to present SAL Heavy Lift, Spain to the Spanish market. We share the same passion for shipping and both companies represents the best of shipping within our respective fields. I am confident that with the closer ties we are creating between us, we will provide the best possible service to our clients wherever they are in Spain.”*

The concept is a new one to both SAL and Davila. It takes the most relevant elements of each company to create a dedicated and client focused service offering in the local market.



Justin Archard, Chief Operating Officer of SAL Heavy Lift, explains; *“With Davila Group, we saw the right partner to advance this concept. We have worked with the Davila Group and family for a long time, and the timing and opportunity for this step suited us both. Davila has been a significant part of the Spanish shipping industry for more than 100 years and I have no doubt that we have the best possible partner to help develop the SAL brand in the Spanish market.”*

Carlos Claramunt Lebrón: 15 years of experience within the maritime sector, 5 years in heavy lift shipping. A qualified Naval Architect. Carlos can connect sales and marketing with deep technical knowledge and understanding. SAL Heavy Lift, Spain will reside in Madrid.

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About SAL Heavy Lift

SAL Heavy Lift, a member of the Harren & Partner Group, is one of the world's leading carriers specialized in sea transport of heavy lift and project cargo. The company was founded in 1980 as “Schiffahrtskontor Altes Land GmbH & Co. KG” and belongs to Harren & Partner Group since 2017. The modern fleet of heavy lift vessels offers highly flexible options to customers. The vessels of SAL Heavy Lift boast an impressive travel speed of 20 knots, up to 3500 m² of unobstructed main deck space and combined crane capacities ranging from 550 to 2000 tons: amongst the world's highest lifting capacity in the heavy lift sector. As a leading global company in the heavy lift and project cargo segment, the company meets the highest standards with regard to quality, technical innovation and health, safety and environment.

www.sal-heavylift.com

About Grupo Davila

The Davila Group is a family owned company whose origins date back to its parent company Joaquin Davila & Cia, which was founded in 1917. The Davila Group is a Spanish based company with more than 100 years of experience in the Spanish maritime sector, and with a strong inter-national presence in South America.

The Group's main services include amongst others: a network of agencies dedicated to the representation of tramp and liner vessels, the managing and development of container and reefer terminals, reparation and maintenance of dry and reefer containers,

SAL HEAVY LIFT



project cargo and container forwarding focused in all the different areas of the supply chain, customs agents with special focus in perishable cargo, mega yacht management and brokerage and their own Marina located in Vigo which includes one of the best known restaurants in the city.

The key of the Group's success resides in its qualified team of professionals and a personalized service to fit customer's needs.

www.grupodavila.es

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