

MASTER'S GRADUATE PROGRAMME

MARITIME FINANCE

 INTERNATIONAL MANAGEMENT

 BUSINESS ADMINISTRATION

 PROJECT CONTROLLING

KICKSTART YOUR
CAREER



MASTER'S GRADUATE PROGRAMME

MARITIME FINANCE

COME ON BOARD AND KICKSTART YOUR CAREER

You recently completed your master's degree in international management, business administration or project controlling. If you're looking for an exciting job, our programme will be the stepstone to boost your career. Tackle diverse and challenging finance projects in an international environment – and lead the way in finding effective financial solutions for our assets.

CUSTOMISED

We work with you to customise our modular 12–14-month graduate programme in line with your interests and career plans.

OUR PROGRAMME INCLUDES:

MODULE 1:

Introduction to maritime controlling topics

- **Sea voyage controlling**
Planning, monitoring and controlling of sea voyages
- **Project controlling**
Planning, monitoring and controlling large-scale maritime logistics projects
- **Fonds controlling**
Planning, monitoring and controlling vessel budgets
- **Shipyard controlling**
Preparing and following up on vessel class inspections with shipyard stays
- **Corporate controlling**
Planning, monitoring and controlling ship management activities and affiliated companies

MODULE 2:

Maritime Services – get an overview of the company group's operational units

- Introduction to the heavy lift business: Learn more about SAL – operations, project management and chartering.
- Speed dating with different ship management service units, such as Maritime IT, Crewing, Purchase, QHSE, Flag, Maritime Insurance and Technical Units.

MODULE 3:

International

- Visit one of our overseas offices in Houston, Rotterdam or São Paulo, and learn more about our affiliated companies Intermarine and the Jumbo-SAL-Alliance.
- Board one of our heavy lift vessels and visit different ports around the globe as part of the crew.



HANDS-ON
EXPERIENCE



DIPL.-KFM.
ANDRE MEYER
 HEAD OF CONTROLLING

"Controlling connects the management level with the execution level, giving you insights into all projects and business processes. You will make a significant impact on the company's success with your analysing and evaluating role."



WE OFFER YOU:

- A multinational workplace where each day is different, and all projects are unique
- A flexible workplace within a virtual team with the option to work at the office or from your favourite place
- A strong team culture and an open and friendly atmosphere
- Qualification training – reporting software and database training, language training (business English/German) as well as specific offerings based on your interests
- On-site project visits and travel opportunities
- Support and supervision from designated contacts in your department, a trainee mentor during the entire programme and regular feedback on your work
- Technical work package incl. laptop and smartphone
- Assistance with finding living accommodations
- Fair trainee salary with additional benefits, such as company fitness and lunch offerings
- Potential for permanent employment after successful programme completion



YOUR PROFILE:

- You have a master's level degree in international management business administration, project controlling or other relevant financial education
- You are ready to take on responsibility and are able to work independently
- You thrive in a multinational team environment where teamwork is essential

See more of our projects on:

YouTube

sal-heavylift.com



JOIN OUR TEAM

Join us as we work to provide the most efficient maritime services and realise sophisticated maritime finance projects. Together, we collaborate across continents and oceans, realise great projects and create a better tomorrow in a workplace where everyone can feel at home. Our strong team experts successfully combine the knowledge of investment managers and financial advisors as well as bankers and shipping experts. Our goal is to foster a culture that is honest to our values – one that attracts the best talents, champions diverse experiences, and includes perspectives while encouraging innovation.





MAXI

CONTROLLER

"My job brings me into contact with many colleagues from different departments and enables me to actively improve our processes in terms of voyage calculations and decision making."



MSALLAM

FINANCE AND CONTROLLING
MANAGER

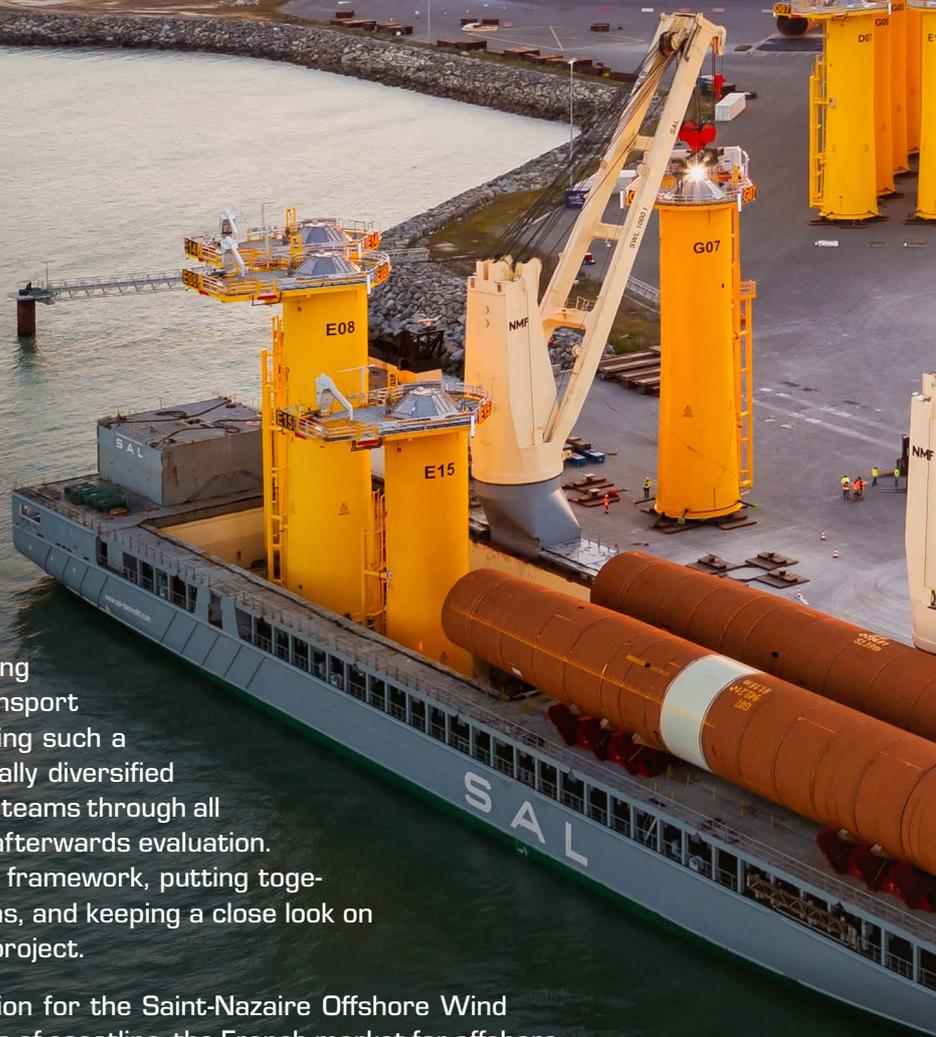
"We contribute from the very beginning during the planning phase, when projects are realised, and afterwards when these projects need to be evaluated."

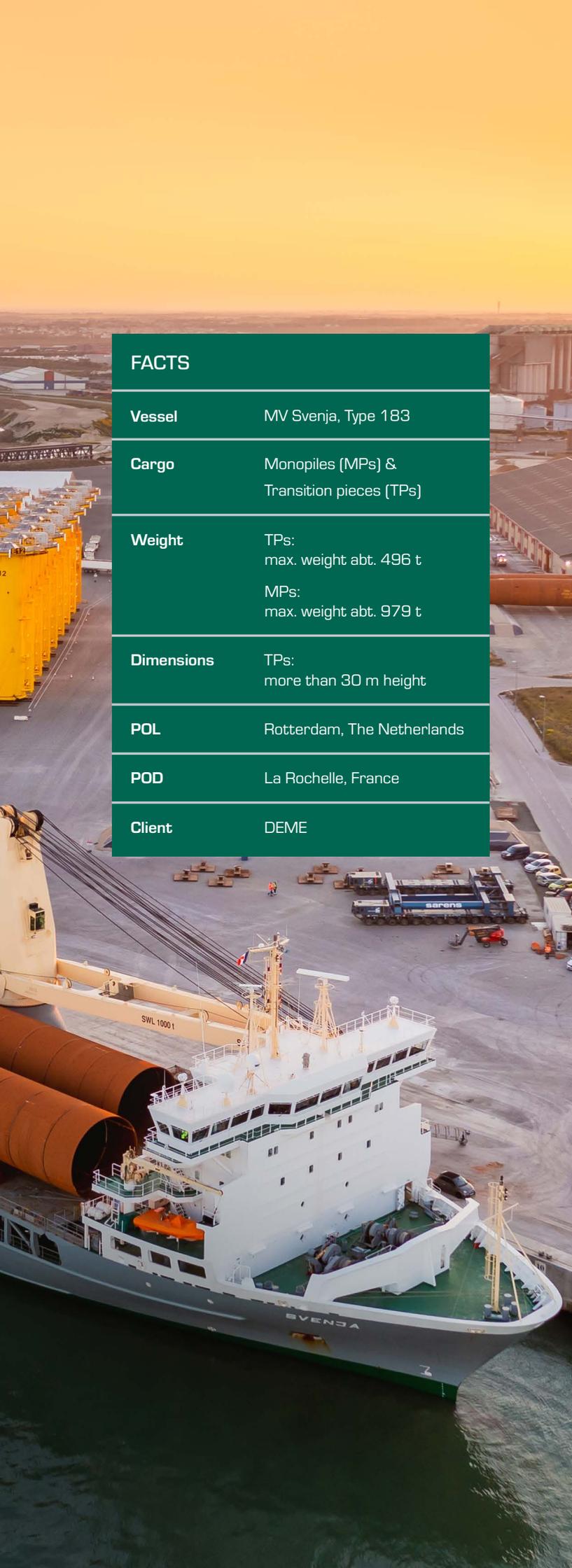
LET'S REALISE COMPLEX MARITIME PROJECTS

Heavy lift shipping is undoubtedly one of the most diversified professional fields, considering every project is different. Large infrastructure projects are usually long-term, requiring multiple voyages and comprising high transport volumes with bulky cargo pieces. Controlling such a complex maritime logistics project is equally diversified and exciting as we accompany the involved teams through all project phases; planning, realisation, and afterwards evaluation. For every project, we create the financial framework, putting together a budget, maintaining instalment plans, and keeping a close look on the project figures throughout the entire project.

A perfect example is our transport solution for the Saint-Nazaire Offshore Wind Farm. With its several thousand kilometres of coastline, the French market for offshore wind farms is one of the world's most important green growth markets. After a detailed feasibility study, we chose MV Svenja (Type 183) as the perfect vessel for the job, with the required loading capacity as well as a convincing vessel speed, providing greatest possible flexibility to our client.

Within half a year and 20 journeys, our Heavy Lifter Svenja handled the complex transport of 80 monopiles, weighting 496 t and measuring 62 m, as well as 80 transition pieces with a height of 30 m, weighting 979 t, from Rotterdam to La Rochelle, contributing to an important milestone for the French energy transition.





FACTS

Vessel MV Svenja, Type 183

Cargo Monopiles (MPs) &
Transition pieces (TPs)

Weight TPs:
max. weight abt. 496 t
MPs:
max. weight abt. 979 t

Dimensions TPs:
more than 30 m height

POL Rotterdam, The Netherlands

POD La Rochelle, France

Client DEME



THERESA SCHLÜPMANN

TRAINEE PROGRAMME GRADUATE
FUNDS MANAGER

"Many years of studying Business Administration can be very theoretical. The Finance Trainee Programme gives you the chance to find out which field you may like to focus on professionally. You can broaden your horizons by getting to know different aspects of merchant shipping and ship management. As you work in different business units during the trainee programme, you will be integrated as part of the team with your own set of responsibilities. In the Accounting, Funds Management and Controlling departments, you will explore many exciting tasks that define finance in the shipping industry – even supporting larger projects, like financing the purchase of a new vessel."



Brigitta Harren (Head of Human Resources)

Any questions about the programme?

Just contact me – I'll be happy to assist you!

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ABOUT US

SAL Heavy Lift, a part of the Harren & Partner Group and member of the Jumbo-SAL-Alliance, is one of the world's leading carriers specialised in sea transport of heavy lift and project cargo. SAL owns and operates a fleet of modern heavy lift vessels with a lifting capacity of up to 2,000 t SWL. Our guiding principle: If there is water, there is a way. Making the impossible possible, always finding a solution, going all the way.



www.sal-heavylift.com