

SAL Heavy Lift, a part of the Harren & Partner Group and member of the Jumbo-SAL-Alliance, is one of the world's leading carriers specialized in sea transport of heavy lift and project cargo, with headquarters in Hamburg and offices and agencies in 22 countries. The modern fleet of heavy lift vessels offers highly flexible options to customers. These vessels serve a highly specialized market with challenging transportation needs amongst a wide range of industrial customers. Together with joint venture partner Jumbo Shipping, we market maritime logistic solutions for renewables, oil & gas, marine, infrastructure and breakbulk. Engineered transport solutions is part of our DNA, and we put pride and effort into working as an integrated logistics partner with our clients. Thereby we put combined 90 years of reliable strength and innovative solutions to work.

To strengthen our Commercial team in our Finland office, we are looking for a

## MANAGER, CHARTERING & OPERATIONS (M/F/D)

### Your main responsibilities:

- Handle day-to-day freight inquiries
- Calculate freight rates and preparing indications based upon client requirements
- Marketing of fleet in local market space
- New client search
- Communication towards clients on ship operation activities
- Handling cargo documents, packing lists and drawings
- Ships Operations planning in the Scandinavian region
- Attend loading / discharge operations
- Disbursement Accounts handling in DA Desk
- Close cooperation and support to SAL's German head office – in particular HQ Operations Departments, as well as to other sales offices of the organization

### Your qualifications:

- 5 years of working experience in the ship operations and/or commercial shipping
- A drive and passion for winning and ensuring customer service excellence
- Experience in shipping contract formats (ideally Heavycon, Supplytime, Heavyliftvoy) is an advantage
- Experience with DA Desk platform an advantage, but not a pre-requisite.
- Ability to work independent, yet remain a team player, work in an international setting, coordinate multiple tasks within time constraints
- High proficiency with MS Office Packages
- Fluency in Finnish, English (written / spoken)

We offer you a position where you will get to juggle with multiple tasks and where no days are alike. You will work in a small local team but sit within a larger international company and work together with highly motivated colleagues in a dynamic and team-oriented working environment. As Manager, Chartering & Operations you will attend customers and vessels both in Scandinavia and internationally. You shall therefore expect travelling (est. 25 to 35 days a year).

Does all of this sound like something for you, and do you have what it takes to excel as our Manager, Chartering & Operations? Then we are looking forward to receiving your detailed application including your salary expectations and the earliest possible starting date.

Please send your completed application in PDF format for the attention of Mr. Peter Sandberg:

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