

## Major Component Exchange partnership launched

Emden/Germany, 26 April 2021

**SAL Renewables, OWS Off-Shore Wind Solutions GmbH (OWS) and Wind Multiplikator GmbH (WM) are pleased to announce their new global partnership in delivering Major Component Exchanges (MCE) for the offshore wind industry in Northern Europe. SAL Renewables benefits from the resources of its parent company Harren & Partner (H&P), contributing a vast, global logistics network. OWS brings significant operations and execution expertise, while WM has extensive experience in operational management.**



*Nils-R. Vetter MD of Wind Multiplikator, Heiko Felderhoff MD of Harren & Partner and SAL Renewables and Michael Munder-Oschimek MD of OWS*

Optimised wind farm operations are playing an increasingly critical role for owners and operators. The partnership aims to support its customers with safe, flexible solutions through its tried and tested MCE concept along with an agile, responsive approach.

The partnership brings together three industry experts, each with significant experience in the MCE of different turbine types. This collaboration means that MCE services will be available to all wind farms in European waters as a start.

All three parties have gained relevant experience over the past five years. For example, WM provided project management services to OWS – who was in charge of the offshore wind farm Bard Offshore 1 (BO1), the first commercial wind farm in the German North Sea since 2016. This step made the BO1 wind farm the most productive field in Germany in 2017.

In 2017, Ocean Breeze Energy (OBE) appointed H&P as technical manager to improve the performance of their jack-up vessel Wind Lift I. H&P also became the new owner of Wind Lift I at the end of 2020. With the new ownership and the collaboration with OWS and WM, Wind Lift I is prepared to take on additional opportunities to benefit all parties in addition to its long-term charter with OBE.

Heiko Felderhoff, MD of Harren & Partner and SAL Renewables, explained: “After the purchase of Wind Lift I, we are very pleased with this partnership that will enhance our services and bring together very experienced companies in the offshore wind industry.”

Michael Munder-Oschimek, MD of OWS, said: “This partnership will allow us to use our experience in MCE while bringing complete solutions to the market. Our setup in Emden with direct quay access, a 450t gantry crane, large storage areas, main component overhauling facilities and a 24/7 control room is perfect for MCE and MCR solutions.”

Nils-R. Vetter, MD of WM, commented: “We are excited to use the experience we have gained in MCE and MCR with our partners and to extend our service portfolio.”

Matthieu Moerman, Head of Projects at SAL Renewables, said: “The wind industry in Northern Europe is picking up again. New wind farms are being installed and existing turbines need to be maintained with an increased output of the turbines. The opportunities to generate business for the cooperation partners are very positive.”

Dr. Martin Harren, MD of Harren & Partner and SAL Renewables, added: “Wind power has been a cornerstone of our business in the past few years, and we continue to see significant projects here. By offering maintenance and component installation services predominantly for the wind turbines itself, we are expanding our total service portfolio to the global renewables market while also meeting the toughest individual demands and expectations in the offshore industry.”

#### **About SAL Renewables:**

SAL Renewables is a sister company to the renowned heavy lift shipping company SAL Heavy Lift and a member of the Harren & Partner Group.

The company specialises in offshore maintenance and support services targeted towards the offshore wind sector.

Through its access to specialised, diverse and advanced offshore vessels with dynamic positioning and/or jack-up capabilities, SAL Renewables offers a wide range of expert, cost-efficient services – including vessel time chartering, specialised engineering solutions and complex project management services.

SAL Renewables meets the highest standards when it comes to quality, technical innovation, health, safety and the environment. SAL Heavy Lift’s large network of sales offices and exclusive agents across more than 20 countries ensures its strong global outreach. The Harren & Partner Group has a green perspective, committed to building a greener tomorrow through its services and technical innovations.

#### **About Wind Multiplikator GmbH (WM):**

Wind Multiplikator GmbH is based in Bremen and was founded by Michael Munder-Oschimek at the end of 2014. Wind Multiplikator operates mainly in the offshore wind energy sector and specialises in providing project management, consulting and engineering services.

Since mid-2016, Wind Multiplikator QHSE GmbH, a 100% subsidiary of WM, has handled all quality topics and manages projects in the areas of occupational HSE. Since 2020, Wind Multiplikator GmbH and MML Solutions partnered to create WME GmbH, offering engineering services to the on & offshore wind industry and specialising in drive train assessments and repairs.

Our goal is to successfully deliver projects with our customers within the defined time, budget and quality.

#### **About OWS Offshore Wind Solutions GmbH (OWS):**

As a service provider in the onshore and especially offshore sector, we consider all life cycles of a wind turbine. Our broad range of services includes the construction and commissioning of wind farms as well as their maintenance, repair and refitting. Conveniently located in Emden, close to the port and the railroad network, OWS manages the logistics challenges of the industry just as effectively as the technical tasks.

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A total of over 40,000 m<sup>2</sup> of hall space and 28,000 m<sup>2</sup> of storage space are available for storage and transport logistics, but also for manufacturing and repair work of nacelles or blades. We also have the technical expertise to assist customers with engineering and prototype solutions.

We use a modern offshore supply vessel including a traffic light man system to ensure the independent offshore deployment of our certified personnel.

Our range of services includes a control room that enables us to operate your wind farm safely 24/7, as well as our support in the areas of occupational HSE and quality management.

More information about OWS: [www.offshore-wind-solutions.de](http://www.offshore-wind-solutions.de)

More information about WM: [www.windmultiplikator.de](http://www.windmultiplikator.de)

More information about SAL Renewables / Harren & Partner: [www.harren-partner.de](http://www.harren-partner.de) (SAL Renewables website to be launched soon)