

SAL Heavy Lift, a member of the Harren & Partner Group, is one of the leading heavy lift carriers worldwide, with headquarters in Hamburg and nine offices abroad. Specialized in transportation of heavy lift cargo, SAL Heavy Lift owns and operates a fleet of modern heavy lift vessels with a lifting capacity of up to 2000 t SWL and a service speed of up to 20 knots. These vessels serve a highly specialized market with challenging transportation needs. Our Type 183 vessels, equipped with DPI / DPII, serve as ideal installation vessels for the offshore sector, in particular within the renewables sector.

To strengthen our Commercial team in our office in Rotterdam, NL, we are looking for a:

## TENDER ENGINEER (M/F/D)

As a Tender Engineer you play a key role in the preparation and submission of our (DP) installation proposals. You will be part of our Marine Projects Department and coached by an experienced Commercial Manager. You will work with our international team of commercial managers on our tender activities and support the commercial process throughout the tender phase. As a Tender Engineer you will support our commercial team in client meetings, on exhibitions and in our business development activities worldwide, thus you shall expect travel activities. As you act as the primary technical advisor during tender reviews and through the preparation stage, you will work closely with our Engineering department in Hamburg, and you will afterwards be responsible for an efficient hand-over of secured projects to the Project Management Department for execution.

Our Rotterdam office is located in the heart of the city next to the central station and offers great access for employees and visitors. The team acts as the tender office for all (DP) installation projects in renewables, oil & gas and for larger onshore development projects and supports the team of commercial managers in Hamburg, Houston and Singapore or our exclusive agents in countries all over the world. We are a small team, but are part of a much larger organization, so professionalism and a high degree of responsibility is expected from every team member. We have a dynamic vibe and a can-do attitude. We go by an informal tone and we have an active social culture with events and social arrangements.



Send your application to:

SAL Heavy Lift GmbH  
Human Resources Department  
Brooktorkai 20  
20457 Hamburg / Germany  
[jobs@sal-heavylift.com](mailto:jobs@sal-heavylift.com)

[www.sal-heavylift.com](http://www.sal-heavylift.com)



WE INNOVATE SOLUTIONS

### Your main responsibilities:

- Engineering assistance in the tendering process
- Interfacing between the Engineering and the Commercial departments
- Concept design of (subsea and above water) installation methodologies
- Concept design of any structures, grillage and sea fastening required for the operation
- Specification of equipment required for the operation
- Preparation of concept mob/installation/demob schedules
- Cost estimation, including contact with subcontractors, obtaining estimates for review and assessment
- Assessment of technical and cost / commercial risk (for tenders)
- Assistance with the development of bidding strategy
- Attendance at tender clarification meetings

### Your personality

- You are dedicated to safety. Safety is paramount to SAL
- You have strong communication skills
- You have a creative mind
- You have a flexible attitude and are willing to travel (client

visits, exhibitions, subcontractors, HQ meetings)

- You are a team player and thrive in a multinational environment
- Enjoy a job which requires you are self-driven, idea-rich and highly goal-oriented

### Your qualifications:

- You come with 5-8 years relevant experience from the offshore industry
- You have a background as BEng. / BSc / MSc in a relevant engineering study
- Strong handling of MS Office Suite
- Knowledge of AutoCAD is an advantage
- Good command of English and Dutch written and verbal (German and other languages a plus)

### We offer:

- Salary package according to qualifications (incl. pension scheme and travel allowance for daily commute)
- Flexible working hours, but expect a high degree of responsibility
- Positive working atmosphere in a small team
- 27 annual leave days
- An office next to the central station with parking

### Have we caught your interest?

Then we are looking forward to receiving your detailed application including CV and the earliest possible starting date.

**Deadline:** when the right applicant has been found, but as early as possible.

If you have questions about the position feel free to contact Sune Thorleifsson, Head of Marine Projects,  
on + 49 40 380 380-217



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